

Join the Qualified Integrators & Resellers (QIR)[™] Program

Gain more business by aligning yourself with the world's leading authority on payment card security – the PCI Security Standards Council.



What's in it for you?

Merchants and their customers are increasingly concerned about payment security as evidenced by press and media reports, with 2013 labelled “the year of the mega breach¹” and the “year of the retailer breach².” Are you committed to making a positive impact on securing payment card data and helping to protect your merchant clients and their customers? By becoming a Qualified Integrator & Reseller (QIR), your company is demonstrating you care about your client's security and that you understand the PCI Data Security Standard (PCI DSS).

Your staff will benefit from training on the latest version of the PCI DSS. Be sure to read more about the QIR program's eLearning course on the next page.

Your company will be listed on our website as a Qualified Integrator & Reseller and you will be able to use the official QIR logo. This information can be incorporated in your advertising materials, tender responses and other marketing initiatives.

A competitive advantage

Draw on our industry expertise and global reach to help promote payment card security. Developed and managed by the PCI SSC, and backed by the major payment card brands, the PCI DSS provides a comprehensive framework for the protection of payment card data and is embraced by merchants, service providers and financial institutions worldwide. Stand out from your competitors by joining us in the fight to keep payment card data secure.

As a QIR, you'll be able to provide your clients with assurance that their software has been installed according to vendor guidelines and tell them how critical security risks such as remote access, data storage and default passwords have been addressed – all things which have a big impact on their security.

Be part of the solution

With data breaches capturing headlines globally, it's more important than ever for merchants to enhance their data security and compliance protocols. You can help!

Please contact us for more information.

We're standing by to answer any questions you may have.

Email: QIR@pcisecuritystandards.org • Phone: +1-781-876-8855 option 3

Your investment

For Participating Organizations (POs):

- \$250 per candidate.

For non-POs :

- \$395 per candidate.

This gets your company listed as a QIR for 3 years.

At the PCI SSC, we believe that training and education on payments security is an on-going process, not a one-time event. That's why all PCI qualification programs contain a continuing education component as part of the re-qualification process.



Are you Qualified Integrator & Reseller (QIR) material?

Here's a checklist of core business requirements:

- ✔ You are a direct provider or licensed/authorized third-party installer of a PA-DSS validated payment application
- ✔ Must have experience installing and/or configuring payment applications
- ✔ Must have personnel background checks for each employee to be qualified (where legally permitted)
- ✔ Must have a quality assurance manager (need not be full-time) and a quality assurance policy
- ✔ Must have confidential and sensitive data-protection handling practices, including physical, electronic, and procedural safeguards
- ✔ Must agree to a three year QIR Implementation Statement retention policy
- ✔ Must maintain employee(s) with QIR training to retain listing on the PCI SSC website

QIR training will help you deliver the highest quality installations possible

Are you committed to excellence in configuring and implementing PA-DSS validated applications?

Do you want to be part of the solution to promote payment card security worldwide?

Then you owe it to yourself to explore this QIR opportunity further.

Key elements of the QIR program

- **Application** – determines eligibility for the QIR Program
- **Education** – comprehensive training outlining best practices including use of QIR Implementation Instructions and Implementation Statement - provides the foundation for ensuring that the payment application will be installed and configured in a manner that supports compliance with PCI DSS.
- **Website listing** – simplifies the process for identifying and engaging integrators and resellers qualified to assist merchants and industry participants in their effort to install validated PA-DSS payment applications in a manner that facilitates PCI DSS compliance.
- **Requalification every 3 years** – ensures integrators/resellers are up to date with the latest, most current version of the PCI DSS.



About the training

Training is done online so integrators/resellers around the world can take the eLearning course at their convenience – 24/7/365 without incurring additional travel expenses.

The course takes approximately seven hours to complete - but since it is self-paced, candidates can start and stop as their schedules permit.

Upon completion of the course, candidates take the qualification exam, at a local authorized Pearson VUE Test Center.

Ready to get started?

Please contact us for more information.

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https://www.pcisecuritystandards.org/training/qir_training.php

